

**ALTA PERFECTO**  
Training & Consulting

Est. Since 2015

# List of Alta Perfecto's Training by Subject & Level in 2022

Termasuk beberapa  
topic training baru!

Termasuk jadwal  
training luar kota!

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## List of Alta Perfecto's Training by Subject & Level

### Trade Finance

### Basic Level

No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
1	<b>Fundamentals of Trade, LC &amp; non-LC based Financing and Supply Chain Finance</b>	2 days	20-21 Oct (OFF) - Jakarta 7-8 Nov (OFF) - Jakarta		Rp.9 mio / pax (Jakarta) Rp. 10 mio / pax (Bali) Include hard & soft copy of materials & certificate	Taufik Ardi and/or team
2	<b>Mastering Import &amp; Export LC, SKBDN, Bank Garansi, Forfaiting &amp; SCF for Bankers &amp; Corporates</b>	2 days	7-8 Nov (OFF) - Jakarta 1-2 Dec (OFF) - Bali	N/A	Training venue is at Le Meridien / Ayana Midplaza / Pullman Thamrin or similar hotel  Coffee break & lunch will be provided	

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No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
3	Mastering <b>Bank Garansi</b> : Fundamentals, Mechanics & Structuring Facility	2 days	12-13 Sep (OFF) - Jakarta 7-8 Nov (OFF) - Jakarta		Rp.9 mio / pax  Include hard & soft copy of materials & certificate	
4	Mastering <b>Demand Guarantee</b> : Fundamentals, Mechanics & Structuring Facility	2 days	19-20 Sep (OFF) - Jakarta 14-15 Nov (OFF) - Jakarta	N/A	Training venue is at Le Meridien / Ayana Midplaza / Pullman Thamrin or similar hotel	Taufik Ardi and/or team
5	Mastering <b>Standby LC</b> : Fundamentals, Mechanics & Structuring Facility	2 days	26-27 Sep (OFF) - Jakarta 21-22 Nov (OFF) - Jakarta		Coffee break & lunch will be provided	

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### Trade Finance

### Basic Level

No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
6	<p><b>NEW!</b> <b>After office hour or on weekend</b></p> <p>Penguasaan <b>Metode Pembayaran &amp; Pembiayaan</b> untuk Perdagangan Ekspor, Impor &amp; Domestik pada Perusahaan Korporasi &amp; SME</p>	2 days	1 & 8 Oct (ON) - Zoom	<p>Rp.3.5 mio / pax</p> <p>Rp.2.5 mio / pax <b>(untuk pendaftaran bersama untuk 3 orang atau lebih)</b></p> <p>Include hard &amp; soft copy of materials &amp; certificate</p> <p>Coffee break &amp; lunch are not provided</p>	N/A	Endro Siswanto & Team
7	<p><b>NEW!</b></p> <p>Cara Melakukan <b>Efisiensi &amp; Alternatif Pembiayaan Modal Kerja &amp; Financial Supply Chain</b> dari Perusahaan</p> <p>(For Finance Team, Finance Manager &amp; CFO)</p>	2 days	6-7 Oct (ON) - Zoom	<p>Rp.5 mio / pax</p> <p>Include hard &amp; soft copy of materials &amp; certificate</p> <p>Coffee break &amp; lunch are not provided</p>	N/A	SVP Transaction Banking, Taufik Ardi &/or Team

## List of Alta Perfecto's Training by Subject & Level

### Trade Finance

### Intermediate Level

No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
1	Mastering <b>LC Based Financing</b> : Trust Receipt, Pre-Export Financing, Export-Import Forfaiting (Indirect UPAS), UPAS/UPAU & Negotiation/Discounting of LC	2 days	08 - 09 Sep (ON)- ZOOM 20 -21 Oct (OFF) - Bali 7 - 8 Nov (OFF) - Jakarta	Rp.7 mio / pax	Rp.9 mio / pax Rp. 10 mio / pax (Bali)	Taufik Ardi and/or team
2	Mastering <b>Non-LC based Financing</b> : Financing Against Advance Payment, Open Account & Documentary Collection	2 days	5 - 6 Sep (OFF) - Jakarta 14 - 15 Nov (OFF) - Jakarta	Include hard & soft copy of materials & certificate Coffee break & lunch are not provided	Training venue is at Le Meridien / Ayana Midplaza / Pullman Thamrin or similar hotel	
3	Intermediate <b>Supply Chain Finance</b> (Financing for Suppliers & Distributors of Corporates) & Without Recourse <b>Receivables Financing</b> (Factoring)	2 days	12 - 13 Sep (OFF) - Jakarta 21 - 22 Nov (OFF) - Bali		Coffee break & lunch will be provided	

## List of Alta Perfecto's Training by Subject & Level

### Trade Finance

### Intermediate Level

No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
4	<b>Trade Finance &amp; Risk Management</b> : Mitigating Credit, Operational & Fraud Risk under Trade Finance Transaction	2 days	19 - 20 Sep (OFF) - Jakarta 28 - 29 Nov (OFF) - Jakarta	N/A	Rp.9 mio / pax Include hard & soft copy of materials & certificate Training venue is at Le Meridien / Ayana Midplaza / Pullman Thamrin or similar hotel	Taufik Ardi and/or team
5	Membangun <b>Trade Ecosystem</b> untuk Pengembangan Bisnis Bank yang Aman & Berkesinambungan	2 days	26 - 27 Sep (OFF) - Jakarta		Coffee break & lunch will be provided	

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### Trade Finance

### Intermediate Level

No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
6	<p><b>Pengembangan Bisnis Bank &amp; Wholesale Transaction Banking</b> melalui Nasabah Existing dan Akuisisi Nasabah Baru (New to Bank)</p> <p><b>NEW!</b> <b>Jadwal Luar kota</b></p>	2 days	<p>24-25 Oct (OFF) - Jakarta</p> <p>5 - 6 Dec (OFF) - Bali</p>	N/A	<p>Rp.9 mio / pax</p> <p>Rp.10 mio / pax <b>(Khusus Bali)</b></p> <p>Include hard &amp; soft copy of materials &amp; certificate</p>	Taufik Ardi and/or team
7	<p>How to Grow Trade Finance Business Sustainably <b>Using The Right Tools of Reports, Analysis, and Monitoring</b></p> <p><b>NEW!</b></p>		27 - 28 Oct (OFF) - Jakarta	N/A	<p>Training venue is at Le Meridien / Ayana Midplaza / Pullman Thamrin or similar hotel</p> <p>Coffee break &amp; lunch will be provided</p>	Transaction Banking Head & Team

## List of Alta Perfecto's Training by Subject & Level

### Trade Finance

### Advance Level

No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
1	How to <b>Calculate &amp; Structure</b> Trade, Supply Chain Financing & Guarantee Facilities	2 days	7-8 Nov (OFF) - Jakarta 12 - 13 Dec (OFF) - Bali		Rp.9 mio / pax Rp.10 mio / pax <b>(Khusus Bali)</b> Include hard & soft copy of materials & certificate	Taufik Ardi and/or team
2	<b>FI Trade Loan, Trade Risk Participation</b> & Distribution	2 days	In-house training only	N/A	Training venue is at Le Meridien / Ayana Midplaza / Pullman Thamrin or similar hotel	
3	<b>Needs Based &amp; Consultative Selling Skills</b> for Trade & Financial Supply Chain Solution	2 days	In-house training only		Coffee break & lunch will be provided	

**Jadwal Luar kota**



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### Trade Finance

### Advance Level

No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
4	<b>Growing &amp; Winning</b> Trade, Guarantee & Supply Chain Finance Business	2 days	In-house training only	N/A	Rp.9 mio / pax  Include hard & soft copy of materials & certificate  Training venue is at Le Meridien / Ayana Midplaza / Pullman Thamrin or similar hotel	Taufik Ardi and/or team
5	Masterclass of <b>Commodity Structured</b> Trade Finance : Understanding Solution, Structuring Facility & Managing Operations	2 days	In-house training only		Coffee break & lunch will be provided	

## List of Alta Perfecto's Training by Subject & Level

### Cash Management

### Basic to Intermediate & Advance Level

No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
1	Mastering <b>Cash Management</b> Product And Consultative Selling Technique	2 days	22 - 23 Sep (OFF) - Jakarta 3-4 Nov (OFF) - Jakarta	N/A	Rp.9 mio / pax Include hard & soft copy of materials and certificate Training venue is at Le Meridien / Ayana Midplaza / Pullman Thamrin or similar hotel Coffee break & lunch will be provided	Aldi Sikar & Team
2	Cash Management <b>Solutioning</b> with <b>Real Case Simulation &amp; Roleplay</b>	2 days	29 - 30 Sep (OFF) - Jakarta 10-11 Nov (OFF) - Jakarta		Rp.15 mio / pax Include hard & soft copy of materials and certificate Training venue is at Le Meridien / Ayana Midplaza / Pullman Thamrin or similar hotel Coffee break & lunch will be provided	

**List of Alta Perfecto's Training by Subject & Level****Working Capital / Corporate Debt Structuring****Intermediate Level**

No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
1	Mastering <b>Working Capital Advisory</b>	2 days	In-house training only	N/A	Rp.11 mio / pax	Armandi Oesman & Team
2	Fundamentals of <b>Leverage &amp; Acquisition Financing</b>		In-house training only		Coffee break & lunch are not provided	

## List of Alta Perfecto's Training by Subject & Level

### Credit & Lending / Corporate Banking

### Basic to Intermediate Level

No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
1	<b>Fundamentals of Corporate Banking</b> : Credit, Risk & Analysis	2 days	26-27 Sep (OFF) - Jakarta  17-18 Nov (OFF) - Jakarta	N/A	Rp.9 mio / pax  Include hard & soft copy of materials & certificate  Training venue is at Le Meridien / Ayana Midplaza / Pullman Thamrin or similar hotel  Coffee break & lunch will be provided	Team Head of Corporate Banking segment & Team
2	Banking with <b>Engineering, Procurement &amp; Construction (EPC)</b> Companies		In-house training only			
3	Banking with <b>Telco, Media &amp; Technology</b> Companies		In-house training only			
4	Banking with <b>Oil &amp; Gas and Mining</b> Companies		In-house training only			

**Jadwal Luar kota**

## Credit & Lending / Corporate Banking

## Basic to Intermediate Level

No.	Judul Training	Duration	Schedule for 2022	Investment Fee (on-line)	Investment Fee (off-line)	Trainer
<b>NEW!</b> 5	Penetapan & Mitigasi Resiko dari Fasilitas Kredit Modal Kerja & Kredit Investasi	2 days	12-13 Sep (OFF) - Jakarta 7-8 Nov (OFF) - Jakarta	N/A	Rp.9 mio / pax Include hard & soft copy of materials & certificate	Senior Credit Reviewer Corporate, Commercial & SME Banking segment & Team
<b>NEW!</b> 6	Analisa & Mitigasi Resiko dalam <b>Pembiayaan Bisnis Perkapalan di Indonesia</b>		21 - 21 Oct (OFF) - Jakarta		Training venue is at Le Meridien / Ayana Midplaza / Pullman Thamrin or similar hotel Coffee break & lunch will be provided	

## Profile of Lead Trainer

For syllabus of the training please call/WA/email to 081398882230 (Winda) | [training@altaperfecto.com](mailto:training@altaperfecto.com) | [www.altaperfecto.com](http://www.altaperfecto.com)



**Taufik Ardi** is the founder, lead trainer & consultant of Alta Perfecto Training & Consulting. He has extensive 15+ years of hands-on experience from various type of banks (local, state owned and also foreign) all of them are in the business of trade finance. He gained technical, strategic and leadership capabilities as a Trade Product & Business Development Manager. Within the last 8+ years of his career he worked with HSBC in different market regions including South-East Asia (Indonesia) & Middle East (Qatar).

He is very well versed in trade finance, supply chain finance & receivables financing (structured trade solution), commodity trade finance, standby LC & guarantees, export & import forfaiting, FI trade loan, trade risk participation and distribution topics. He has a vast range of experience which includes revamping & launching new products, establishing cooperation with insurance companies, reengineering business & operational processes, leading new initiatives & projects with the purpose of growing the banks business in a safe and sustainable way. With such experience it is expected that Alta Perfecto participants will be enriched with applicable/practical and comprehensive knowledge.

Taufik is currently preparing Alta Perfecto for international growth, establishing an association of Banker & Treasurer in Indonesia & planning for another start-up which focus on python for ML, AI & automation to grow business, reduce cost & increase efficiency in banking industry.



**Syahrialdi Sikar (Aldi)** has impressive of 13+ years of hands-on experience from HSBC and Standard Chartered Indonesia where his spent most of his career in transaction banking. His past roles includes handling high value clients, where he deliver cash management, supply chain and trade finance solutions for state owned enterprises, multinationals companies, medium enterprises and insurance companies.

He has led multiple cash management Request for Proposal (RFP) processes and provided extensive consultation services for client in transforming their cash management and supply chain finance structure. Aldi was also the team leader for three relationship management segments which gave him the ability to integrate cash management solution to relationship managers' revenue and liabilities target across different industries and areas.

Having taken the role as business planning manager, Aldi worked directly with the CEO in developing strategy and driving country agenda while overseeing process efficiency initiatives and cross function collaboration. This unique experience has allowed Aldi to understand the driving factor for management's goals and how solutions can be aligned to help achieve these targets. He believes that a consultative approach to solutioning leads to sustainable growth and stronger relationship between client and bank.

Aldi is currently building Mentor Inc., a mentoring platform that accelerate knowledge sharing for individuals and institutions.

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**Armandi Oesman** was a frontline banker with 15+ years solid experience. His extensive credit and lending skills obtained from his working experiences throughout Asia (Indonesia & Thailand), Europe (UK) and Middle East (Oman). His career started as management trainee in HSBC Indonesia and since then he worked his way in corporate banking world.

He is highly passionate in helping clients achieve their objectives, where he always believed in the importance of being a trusted advisor who provides world-class advice for them. His ability to nurture relationship with clients & stakeholder combined with his strong technical skills around corporate finance, debt structuring and advisory, enable him to tailor-make solutions for different customer needs and grow the business on all his roles in different countries.

Together with Aldi, Arman is currently building Mentor Inc., a mentoring platform that accelerate knowledge sharing for individuals and institutions.



**Senior RM Corporate Banking** is a seasoned banker with 15+ years of hands-on experiences in banking industry. He has works with multiple regional & global bank in Indonesia and currently he manage a team of relationship manager in corporate banking department for state-owned enterprises & large local corporate segments.

He has strong & diverse skills in corporate finance, company valuation, financial analysis, financial modeling, and capital market. He is experienced in loan syndication, project finance, acquisition financing, DCM/ECM, trade finance & cash management He also has deep understanding on multiple sectors such as infrastructure & utilities, telecommunication, media & technology, oil & gas, mining and others.



**Wiwiet Yusdiman** pernah menjabat sebagai Corporate Financing Risk – Senior Analyst pada bank syariah plat merah terbesar, yaitu Bank Syariah Indonesia. Sebelumnya beliau pernah bekerja di BRI Syariah sebagai Financing Review Section Head dan di Bank Mega sebagai Team Leader untuk Commercial Department.

Pengalaman beliau pernah langsung bekerja di business unit, credit analyst & reviewer, menangani berbagai macam sector usaha dan lini bisnis dapat memberikan insight, best practice, hands-on experiences maupun theoretical knowledge kepada peserta training.

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**Endro Siswanto** is a subject matter expert in international banking, trade finance, remittance & treasury operations and general lending. His has more than 30+ years hands-on experiences through out his tenure in PT Bank Duta Tbk as International Banking Division Head and PT Bank Mega Tbk as Trade Finance Department Head.

His past in-depth and vast experiences includes in establishing foreign exchange license for a local bank, overseeing a team of trade finance product manager & trade specialist, overseeing various type of plain vanilla and complex trade transaction for large local corporates, whether for cross border or domestic trade transaction.



**Antonius Wimawan** berpengalaman pada industri perbankan selama lebih dari 20 tahun pada berbagai macam fungsi seperti commercial business banking,, commercial credit loan workout, branch operation, trade operation dan trade product specialist.

Dengan pengalaman yang beragam beliau memiliki kemampaun teknis dan manajerial industri perbankan mulai manajemen produk & operasional, inisiasi kredit sampai dengan secara langsung melakukan penanganan penyelamatan dan penyelesaian kredit yang bermasalah.